

Start-up Operations Manager

Dublin, Ireland | Operations Manager | Full Time | Experienced



Senoptica Technologies is a FoodTech 500™ company based at Trinity College Dublin and is working with global retailers & food companies to solve a major cause of food waste with our ground-breaking optical sensors.

We are presently looking for an ambitious Start-up Operations Manager who through your honed abilities and talents will help us rethink a key aspect of the global food supply chain. Like us, you will have a burning desire to make a difference in the global fight for sustainability through harnessing novel technology. This high impact role will include driving key initiatives to get our exciting technology to market, helping boost team productivity, and building the organisation's capability to scale & grow beyond commercialisation. You will report directly to the CEO.

As Start-up Operations Manager you will:

- Identify, triage, and solve the company's biggest blockers and speed-killers.
- Set up and drive the company's operational capabilities.
- Have your fingerprints all over Senoptica's business. You'll use your curiosity and other skills to execute quickly, get 1% better every day, and roll out playbooks to grow the business. This means everything from high-level strategy to specific operational details.
- Lead operational planning to help the team to achieve P&L outcomes, OKR's and KPI's.
- Develop optimal strategies for best serving our global customer base and make determinations as to where we should invest/allocate resources.
- Work collaboratively with the team, and external partners to shape and move key projects and initiatives forward.

You will succeed here because:

- You like diving into problems that haven't been solved before and coming up with strategic and tactical plans to innovate.
- You love working in a team - sometimes leading, sometimes following as the moment or situation dictates.
- You comfortably operate at a big picture level but are also happy to roll up your sleeves and get into the weeds.
- You thrive in a rapidly changing environment and love learning.
- You are relentlessly resourceful and have a bias towards thoughtful action at speed.
- You want to own the outcome and impact our most critical business metrics.
- You want to be part of a founding team to shape the vision and direction of the company.
- You're excited about using technology to solve the big issues facing the world today.

Qualifications:

- 3-4 years of experience in consulting, finance, strategy, business development or operations.
- High-growth or early-stage start-up experience.
- Analytics and execution background - ability to identify and implement growth strategies.
- Strong project management track record including managing multiple projects simultaneously.
- Exceptional relationship development skills.
- Fluent in English with excellent written and verbal communication skills.
- Having a scientific background with exposure to regulated products would be helpful but not a prerequisite.

We are focused on building a diverse and inclusive team. If you're excited about this role, but do not meet 100% of the qualifications listed above, we encourage you to apply. Senoptica is an equal opportunity employer and considers applicants for employment without regard to race, colour, religion, sex, orientation, national origin, age, disability, or genetics.

The role offers a competitive salary commensurate with achievements and experience and other start-up benefits & perks.

If you think you are the person for this role, send us a note outlining why and a copy of your CV (or similar) to careers@senoptica.com.
